



NO SIGNBOARD HOLDINGS LTD.

(Unique Entity Number: 201715253N)
Incorporated in the Republic of Singapore

UNAUDITED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2017

Unless otherwise defined, capitalized terms used in this announcement shall have the same meaning as ascribed to them in the Offer Document of the Company dated 23 November 2017 (the “Offer Document”).

No Signboard Holdings Ltd. (the “**Company**”) was listed on Catalist of the Singapore Exchange Securities Trading Limited (the “**SGX-ST**”) on 30 November 2017. The initial public offering (the “**IPO**”) of the Company was sponsored by RHT Capital Pte. Ltd. (the “**Sponsor**”).

This announcement has been prepared by the Company and its contents have been reviewed by the Company’s Sponsor for compliance with the relevant rules of the SGX-ST, this being the SGX-ST Listing Manual Section B: Rules of the Catalist. The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assumes no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr Khong Choun Mun, Registered Professional, RHT Capital Pte Ltd, 9 Raffles Place, #29-01, Republic Plaza Tower 1, Singapore 048619, telephone (65) 6381 6757

Background

The Company was incorporated in the Republic of Singapore on 1 June 2017 under the Companies Act (Chapter 50) of Singapore as a private limited company under the name No Signboard Holdings Pte. Ltd. On 6 November 2017, the Company changed its name to “No Signboard Holdings Ltd.” in conjunction with its conversion to a public company limited by shares.

The group comprising the Company and its subsidiaries (the “**Group**”) was formed pursuant to a restructuring exercise (the “**Restructuring Exercise**”) undertaken as part of its corporate re-organisation. Please refer the Company’s Offer Document for further details on the Restructuring Exercise.

For the purpose of this announcement, the results of the Group for the financial year ended 30 September 2017 (“**FY2017**”) and the comparative results of the Group for the financial year ended 30 September 2016 (“**FY2016**”) have been prepared on the assumption that the Group’s structure following the completion of the Restructuring Exercise has been in place since 1 October 2015.

Full Year Financial Statement for the Financial Year Ended 30 September 2017

The directors are pleased to announce the unaudited consolidated results for the financial year ended 30 September 2017.

1(a)(i) An income statement and statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Unaudited FY2017 S\$	Audited FY2016 S\$	% increase/ (decrease)
Revenue	24,392,679	22,742,670	7.3%
Other income	1,189,152	133,493	n/m
Raw materials and consumables used	(5,917,983)	(4,863,574)	21.7%
Changes in inventories	(2,186)	(12,767)	(82.9%)
Employee benefits expense	(5,541,973)	(4,772,599)	16.1%
Operating lease expense	(2,576,779)	(2,488,114)	3.6%
Depreciation expense	(245,036)	(76,255)	n/m
Other operating expense	(1,980,447)	(1,252,499)	58.1%
Finance cost	(2,369)	-	n/m
Profit before income tax	9,315,058	9,410,355	(1.0%)
Income tax expense	(1,365,650)	(1,587,519)	(14.0%)
Profit for the year	7,949,408	7,822,836	1.6%
Items that may be reclassified subsequently to profit or loss :			
Exchange differences on translation of foreign operations	208	-	n/m
Total comprehensive income for the year	7,949,616	7,822,836	1.6%
Profit attributable to:			
Owners of the Company	7,722,199	7,822,836	(1.3%)
Non-controlling interests	227,209	-	n/m
	7,949,408	7,822,836	1.6%
Total comprehensive income attributable to:			
Owners of the Company	7,722,407	7,822,836	
Non-controlling interests	227,209	-	
	7,949,616	7,822,836	

Note

n/m: Not meaningful

1(a)(ii) Notes to the income statement.

The Group's profit before tax was arrived at after crediting / (charging) the following:

	Unaudited FY2017 S\$	Audited FY2016 S\$
(i) Government grant and credit schemes	55,949	114,644
(ii) Bad debts written off	3,169	58,050
(iii) Foreign currency exchange adjustment (loss)/gain	(7,727)	14,568
(iv) Finance cost	2,369	-
(v) Overprovision of tax in respect of prior years		
- Current tax	39,444	-

Note:

Bad debts written off in FY2017 relates to non-recovery of debts by the Beer Business upon the closure of 2 dining outlets while the bad debts written off in FY2016 relates to non-recovery of debts from a corporate customer that became insolvent.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	The Group		The Company
	Unaudited	Audited	Unaudited
	FY2017	FY2016	FY2017
	S\$	S\$	S\$
ASSETS			
Current assets			
Cash and bank balances	293,434	670,580	1,023
Trade receivables	1,297,866	48,000	-
Other receivables	1,285,288	168,864	379,064
Amount due from holding company	15,380,567	11,287,513	2
Inventories	188,431	123,864	-
Other assets	305,144	-	-
Total current assets	18,750,730	12,298,821	380,089
Non-current assets			
Security deposits	960,583	694,532	-
Goodwill	3,443,083	-	-
Intangible asset	620,000	-	-
Plant and equipment	823,474	159,224	-
Other assets	794,930	-	-
Total non-current assets	6,642,070	853,756	-
Total assets	25,392,800	13,152,577	380,089
LIABILITIES AND EQUITY			
Current liabilities			
Short term loans	808,189	-	-
Trade payables	1,765,646	1,855,418	-
Other payables	2,566,092	395,821	-
Amount due to holding company	-	-	380,087
Finance lease	20,215	-	-
Provisions	1,758,828	78,869	-
Income tax payable	1,397,946	1,524,286	-
Total current liabilities	8,316,916	3,854,394	380,087
Non-current liabilities			
Provisions	199,538	161,327	-
Deferred tax liabilities	108,921	3,521	-
Finance lease	89,920	-	-
Total non-current liabilities	398,379	164,848	-
Capital, reserves and non-controlling interest			
Share capital	2	2	2
Retained earnings	16,855,532	9,133,333	-
Translation reserve	208	-	-
Equity attributable to owners of the Company	16,855,742	9,133,335	2
Non-controlling interests	(178,237)	-	-
Total equity	16,677,505	9,133,335	2
Total liabilities and equity	25,392,800	13,152,577	380,089

Note:

There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:-

Amount repayable in one year or less, or on demand

As at 30/09/2017		As at 30/09/2016	
Secured	Unsecured	Secured	Unsecured
S\$	S\$	S\$	S\$
-	808,189	-	-

Amount repayable after one year

As at 30/09/2017		As at 30/09/2016	
Secured	Unsecured	Secured	Unsecured
S\$	S\$	S\$	S\$
-	-	-	-

Details of any collaterals.

Not applicable.

1(c) **A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.**

	Unaudited FY2017 S\$	Audited FY2016 S\$
Operating activities		
Profit before income tax	9,315,058	9,410,355
Adjustments for:		
Depreciation expense	245,036	76,255
Bad debt expense	3,169	58,050
Interest expense	2,369	-
Operating cashflows before movements in working capital	<u>9,565,632</u>	<u>9,544,660</u>
Changes in working capital:-		
Trade receivables	(937,527)	(17,385)
Other receivables	(1,201,207)	(145,795)
Inventories	13,078	12,766
Trade payables	(475,159)	(187,628)
Other payables	(599,739)	(39,755)
Other assets	48,817	-
Provisions	(78,326)	(2,704)
Cash generated from operations	<u>6,335,569</u>	<u>9,164,159</u>
Income tax paid	(1,491,990)	(1,858,522)
Net cash from operating activities	<u>4,843,579</u>	<u>7,305,637</u>
Investing activities		
Purchase of property, plant and equipment (Note A)	(213,469)	(57,840)
Acquisition of subsidiary	(1,713,805)	-
Amount due from holding company	(4,093,050)	(3,226,062)
Net cash used in investing activities	<u>(6,020,324)</u>	<u>(3,283,902)</u>
Financing activities		
Dividend paid	-	(3,800,000)
Repayment of finance leases	(6,463)	-
Proceeds from short term loans	808,189	-
Interest paid	(2,127)	-
Net cash from/(used in) financing activities	<u>799,599</u>	<u>(3,800,000)</u>
Net (decrease)/increase in cash and cash equivalents	(377,146)	221,735
Cash and cash equivalents at the beginning of year	<u>670,580</u>	<u>448,845</u>
Cash and cash equivalents at the end of the year	<u>293,434</u>	<u>670,580</u>

Note A:

	Unaudited FY2017 S\$
Purchase of property, plant and equipment	(251,680)
Add non-cash movement:	
- Provision for reinstatement costs	38,211
	<u>(213,469)</u>

- 1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Share capital S\$	Translation reserve S\$	Retained earnings S\$	Equity attributable to owners of the Company S\$	Non-controlling Interest S\$	Total S\$
The Group						
Balance at 1 October 2015	2	-	5,110,497	5,110,499	-	5,110,499
Profit for the year, representing total comprehensive income for the year	-	-	7,822,836	7,822,836	-	7,822,836
Dividend paid, representing transactions with owners, recognised directly in equity	-	-	(3,800,000)	(3,800,000)	-	(3,800,000)
Balance at 30 September 2016	2	-	9,133,333	9,133,335	-	9,133,335
Total comprehensive income for the year						
Profit for the year	-	-	7,722,199	7,722,199	227,209	7,949,408
Other comprehensive income	-	208	-	208	-	208
	-	208	7,722,199	7,722,407	227,209	7,949,616
Non-controlling interest arising from the acquisition of a subsidiary, representing transaction with owners, recognised directly in equity	-	-	-	-	(405,446)	(405,446)
Balance at 30 September 2017	2	208	16,855,532	16,855,742	(178,237)	16,677,505
The Company						
Issue of shares at date of incorporation, 1 June 2017						
And balance at 30 September 2017	2	-	-	2	-	2

Notes:

- The transfer of economic interest in the restaurant business was on 1 July 2017 whilst the transfer of legal interest in the restaurant business was on 31 October 2017. All profits and receipts, and all losses and outgoing, accrual or payable in relation to the restaurant business on and after 1 July 2017 shall belong to the Company. The profit attributable to owners of the Company for the financial period from 1 July 2017 to 30 September 2017 amounted to S\$1,625,307.
- There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

The Company was incorporated on 1 June 2017 with an issued and paid up capital of two (2) shares of S\$1 each. There were no changes to the capital of the Company from 1 June 2017 to 30 September 2017.

Subsequent to 30 September 2017, details of the changes in the issued and paid-up share capital of the Company and immediately after the IPO and the Cornerstone Shares, up to the date of this announcement, are as follows:

	Number of shares	Resultant issued and paid-up share capital (S\$)
Issued and paid-up share capital as at incorporation	2	2
Issue of 5,165,231 new shares pursuant to the Restructuring Exercise (excluding the Sub-division)	5,165,231	5,165,233
Issued and paid-up share capital immediately after the Restructuring Exercise (including the Sub-division)	387,392,475	5,165,233
Issue of 15,734,500 new shares pursuant to the Invitation and 59,265,500 Cornerstone Shares	75,000,000	21,000,000 ⁽¹⁾
Issued and paid-up share capital immediately after the completion of the Invitation and the issue of the Cornerstone Shares	462,392,475	26,165,233 ⁽¹⁾

⁽¹⁾ Based on the gross proceeds from the **Invitation** and the issue of the **Cornerstone Shares**, before taking into account the capitalisation of approximately S\$1.1 million being a portion of the listing expenses incurred in relation to the **Invitation** and the issue of the **Cornerstone Shares**.

There are no outstanding convertibles, shares held as treasury shares and subsidiary holdings as at 30 September 2017. There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The Company was incorporated on 1 June 2017 with an issued and paid up capital of two (2) shares of S\$1 each. There were no changes to the capital of the Company from 1 June 2017 to 30 September 2017.

Following the Restructuring Exercise and the issuance of the **Invitation** and **Cornerstone Shares**, the Company's total number of issued and paid up share capital as at the date of this announcement is 462,392,475 ordinary shares.

There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

- 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There are no treasury shares held by the Company.

- 1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

The Company has no subsidiary holdings as at 30 September 2017.

2. **Whether the figures have been audited, or reviewed, and in accordance with which accounting standard or practice.**

The figures have not been audited nor reviewed by the auditors of the Company.

3. **Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).**

Not applicable.

4. **Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation as in the audited financial statements for the financial year ended 30 September 2016.

The financial statements have been accounted for using the principles of merger accounting where financial statement items of the merged entities for the reporting periods in which the common control combination occurs are included in the combined financial statement of the Group, as if the combination had occurred from the date when the merged entities first came under the control of the same shareholders.

5. **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Not applicable.

6. **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

	FY2017	FY2016	% increase/ (decrease)
Earnings per ordinary share:-			
(a) Based on the weighted average number of ordinary shares in issue; and	1.67 cents	1.69 cents	(1.2%)
(b) On a fully diluted basis	1.67 cents	1.69 cents	(1.2%)

For comparative and illustrative purposes, the earnings per share for the respective financial years have been computed based on the profit attributable to owners of the Company and the Company's enlarged share capital of 462,392,475 shares, assuming that the **Restructuring Exercise** and the issuance of 15,734,500 shares pursuant to the **Invitation** and 59,265,500 **Cornerstone Shares** had been completed as at the end of the respective financial years.

7. **Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-**

- (a) **current financial period reported on; and**
 (b) **immediately preceding financial year.**

	The Group		% increase/ (decrease)	The Company ⁽¹⁾
	As at 30/09/2017	As at 30/09/2016		As at 30/09/2017
Net asset value per ordinary share based on existing issued share capital (cents)	7.82	1.98	n/m	4.17

n/m: Not meaningful

For comparative and illustrative purposes, the calculation of the net asset value per share for the respective financial years is based on the post-IPO share capital of 462,392,477 shares and the inclusion of net proceeds of approximately S\$19.3 million from the IPO.

⁽¹⁾ There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-**

- (a) **any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**
 (b) **any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.**

INCOME STATEMENT

Revenue

The Group registered revenue for FY2017 of S\$24.4 million, an increase of 7.3% over the previous year's S\$22.7 million. The breakdown of revenue is as follows:-

	Group		Increase/ (decrease) %
	Financial year ended 30 September FY2017 S\$'000	FY2016 S\$'000	
Restaurant Sales	21,306	22,743	(6.3%)
Beer Sales	3,087	-	n/m
	<u>24,393</u>	<u>22,743</u>	<u>7.3%</u>

n/m: Not meaningful

Restaurant sales decreased by approximately S\$1.4 million or 6.3% from S\$22.7 million in FY2016 to S\$21.3 million in FY2017. Sales at The Central outlet increased by approximately 29.5%, whereas sales at the Esplanade outlet decreased by approximately 16.6% and the Vivocity outlet decreased by approximately 0.5%. While the overall customer count decreased by 15.9%, our restaurants continued to attract more tourists whose higher purchasing power helped increase the average customer spend from approximately S\$94 per customer in FY2016 to approximately S\$104 per customer in FY2017.

Although restaurant sales for the first half decreased by S\$2.1 million or 17.5% from S\$11.8 million in FY2016, restaurant sales for the second half recorded an increase of S\$0.6 million or 5.8% from S\$10.9 million in FY2016. Sales at The Central outlet and Vivocity outlet increased by approximately 53.3% and 22.6%, respectively, which more than offset the 12.4% decrease in sales at our Esplanade outlet.

With the acquisition of our Beer Business in June 2017, we recorded a four-month Beer Sales of S\$3.1 million in FY2017.

Other income

Other income for FY2017 increased from S\$0.1 million in FY2016 to S\$1.2 million due mainly to the one-time recognition of upfront deposit from our beer distributor of S\$1.1 million as income and waiver of outstanding

obligations as mutually agreed upon commercially for the termination of a previous distribution agreement prior to signing the new and existing distribution agreement with the same beer distributor.

Raw materials and consumables used

Raw materials and consumables used for our restaurant business decreased by S\$0.5 million or 11.1% from S\$4.9 million in FY2016 to S\$4.3 million in FY2017 as we replaced some of the cooked items in the menu which we previously purchased ready made from suppliers with our own cooked items resulting in lower material cost.

Raw materials and consumables used for the Beer Business for the four months of June to September 2017 was S\$1.6 million.

Employee benefits expense

Employee benefits expense for FY2017 included approximately S\$0.7 million in employee benefits expense for the four-month contribution from the Beer Business. Employee benefits expense in relation to our Restaurant Business is relatively similar for both periods at S\$4.8 million.

Depreciation expense

Depreciation expense for FY2017 included S\$0.2 million relating to the Beer Business.

Other operating expenses

Other operating expenses for FY2017 increased by S\$0.7 million from S\$1.3 million to S\$2.0 million due mainly to the increase in professional fees by S\$0.3 million, freight and storage expenses of the Beer Business of S\$0.2 million and marketing expenses of the Beer Business of S\$0.1 million.

Profit before tax

As a result of the above, our Group's profit before income tax decreased 1.0% from S\$9.4 million to S\$9.3 million.

Income tax expense

Income tax expense decreased by approximately S\$0.2 million or 14.0% from S\$1.6 million in FY2016 due mainly to the lower profit before income tax of our Restaurant Business as well as the losses incurred by the Beer Business for the period from October 2016 to May 2017 prior to our acquisition in June 2017. Our effective tax rate for the FY2017 was lower than the Singapore statutory corporate tax rate due to the utilization of available unutilized tax losses by the Beer Business for the period.

As a result of the above, profit for the year increased from S\$7.8 million to S\$7.9 million. After considering the amount attributable to non-controlling interests, profit attributable to owners of the Company decreased by 1.3% from S\$7.8 million to S\$7.7 million.

BALANCE SHEET

The Group

Current assets

Trade receivables comprise mainly amount owing from the various credit card companies and banks due to our restaurant customers' payments by credit and debit cards as well as amount due from our beer distributors. Trade receivables increased for FY2017 due mainly to amount owing from our beer distributors.

Other receivables consist mainly of refundable deposits with utility companies and credit card companies and IPO expenses capitalised. Other receivables increased for FY2017 due mainly to IPO expenses capitalised as well as additional deposits S0.7 million placed with the landlords of our restaurants arising from the transfer of name of tenant from No Signboard Seafood Pte Ltd to No Signboard Holdings Limited. The additional deposits are expected to be refunded in FY2018.

The amount due from holding company relates to amount owing from Gugong Pte Ltd which was repaid upon the completion of the Restructuring Exercise on 6 November 2017.

Inventories consist mainly of live seafood, food consumables, liquor, beer and beverages as well as Point of Sale Merchandise (POSM) relating to the Beer Business. The increase for FY2017 of approximately S\$65,000 relates to the POSM of the Beer Business.

Other current assets consist of the current portion of the upfront sponsorship provided by the Beer Business to the beer and entertainment establishments based on the agreed contractual terms.

Non-current assets

Security deposits consist of refundable security deposits for the leases of our restaurants and the office of our Beer Business. The increase in FY2017 relates to security deposit for the lease of office of the Beer Business.

Goodwill and intangible asset - trademark for FY2017 arose from the acquisition of the Beer Business.

Plant and equipment consist mainly of plant and equipment of the Beer Business, renovation of our restaurants, kitchen equipment and utensils, furniture and fittings, and motor vehicles. The increase in FY2017 was due mainly to plant equipment of the Beer Business and renovation of The Central outlet of the Restaurant Business.

Other non-current assets consisted of the non-current portion of the upfront sponsorship provided by the Beer Business to the beer and entertainment establishments based on the agreed contractual terms.

Current liabilities

The increase in other payables relates mainly to the Beer Business' accrued operating expenses of S\$0.3 million, accrued upfront sponsorship of S\$0.4 million as well as accrued volume rebates of S\$1.1 million payable to the beer and entertainment establishments upon achieving the agreed beer sales target and accrued audit fees for the Group of S\$0.2 million.

Bank loans relate to working capital loans for the Beer Business.

Current portion of finance lease relates to the lease of two vehicles by the Beer Business for the service and maintenance of beer equipment at the beer and entertainment establishments.

Provision for promotional support cost for the beer and entertainment establishments amounted to S\$1.6 million and provision of unutilised leave amounted to S\$0.1 million.

Non-current liabilities

Increase in non-current provisions relates to provision for reinstatement cost relating to the estimated costs to reinstate the office of the Beer Business to its original state upon lease expiry.

Increase in deferred tax liabilities was due mainly from deferred tax liabilities of the Beer Business.

Non-current portion of finance lease relates to the lease of two vehicles by the Beer Business for the service and maintenance of beer equipment at the beer and entertainment establishments.

The Company

Current assets

Other receivables consist of IPO expenses capitalised.

Current liabilities

The amount due to holding company relates to amount owing to Gugong Pte Ltd for the payment of IPO expenses on behalf of the Company.

CASH FLOW STATEMENT

In FY2017, the Group recorded a net cash inflow from operating activities of S\$4.8 million, which was a result of operating profit before reinvestment in working capital of S\$9.6 million, adjusted for working capital outflows of S\$3.2 million and income tax paid of S\$1.5 million. The net working capital decrease was due mainly to the increase in receivables arising from amount owing from the beer distributors, additional refundable deposits placed with the landlords of our restaurants as well as IPO expenses capitalized.

Net cash outflow from investing activities amounted to S\$6.0 million. The increase of S\$2.7 million compared to FY2016 was due mainly to the acquisition of the Beer Business of S\$1.7 million, purchase of plant and equipment of S\$0.2 million as well as the increase in amount owing from Gugong Pte Ltd of S\$0.8 million.

Net cash flow used in financing activities amounted to S\$0.8 million, comprising repayment of finance leases and payment of interest expense on the finance leases as well as bank borrowings of S\$0.8 million by the Beer Business for working capital purposes.

As at 30 September 2017, our cash and cash equivalents were S\$0.3 million

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

There was no forecast made.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Continuing demand for the Group's premium seafood restaurants is expected to remain. The Group is working on the two new casual dining concept restaurants to be launched in FY2018.

With the addition of another distributor for the Beer Business during the year, the Group expects the Beer Business to contribute positively to Group sales in FY2018. Meanwhile, the Group will be expanding its range of in-house beer brands to cater to different consumer tastes and increasing customer sophistication. We are currently in discussions with several third parties in relation to the establishment of the Group's own brewery to achieve a more cost-efficient production and faster response time to market.

The Group is also monitoring the sales of its ready meals and will consider other distribution channels when such opportunities arise.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No. The Company was incorporated on 1 June 2017.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Not applicable. The Company has not obtained a general mandate from shareholders for Interested Person Transactions ("IPTs"). Save for the **Restructuring Exercise** and IPTs disclosed in the **Offer Document** of the Company, there were no additional IPTs of S\$100,000 and above during FY2017.

14. Use of IPO proceeds

Pursuant to the Company's IPO, the Company received net proceeds from the IPO of approximately S\$19.3 million (the "Net Proceeds"). Please refer to the Offer Document for further details. As at the date of this announcement, the Net Proceeds have been utilized as follows:

	Allocation of Net Proceeds (as disclosed in the Offer Document)	Net Proceeds utilized as at the date of this announcement	Balance of Net Proceeds as at the date of this announcement
	(S\$'000)	(S\$'000)	(S\$'000)
Purpose			
Development of Beer Business	10,000	-	10,000
Establishing a new chain of casual dining restaurants	5,000	-	5,000
Development of Ready Meal Business	2,000	-	2,000
General working capital purposes	2,300	-	2,300
	<u>19,300</u>	<u>-</u>	<u>19,300</u>

15. **Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1).**

The Company confirms that it has procured undertakings from all its Directors and Executive Officers pursuant to Rule 720(1) of the SGX Listing Manual.

16. **Segmented revenue and results for operating segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

Business segments

	Restaurant Business S\$	Beer Business S\$	Consolidated S\$
<u>FY 2017</u>			
Total revenue	21,305,882	3,086,797	24,392,679
Segment results	8,179,218	1,138,209	9,317,427
Finance costs	-	(2,369)	(2,369)
Profit before tax	8,179,218	1,135,840	9,315,058
Income tax expense			(1,365,650)
Profit after tax			7,949,408
Segment assets	18,124,638	7,268,162	25,392,800
Segment liabilities	2,554,100	4,654,328	7,208,428
Unallocated liabilities			1,506,867
			8,715,295
<u>Other segmental information</u>			
Capital expenditure	251,680	-	251,680
Depreciation	98,574	146,462	245,036
<u>FY 2016</u>			
Total revenue	22,742,670	-	22,742,670
Segment results			9,410,355
Income tax expense			(1,587,519)
Profit after tax			7,822,836
<u>Assets and liabilities</u>			
Segments assets	13,152,577	-	13,152,577
Segments liabilities	2,491,435	-	2,491,435
Unallocated liabilities			1,527,807
			4,019,242
<u>Other segmental information</u>			
Depreciation	76,255	-	76,255
Capital expenditure	57,840	-	57,840

Geographical segments

The Group operates only in Singapore with revenue generated from customers in Singapore. Accordingly, an analysis of assets and profit of the Group by geographical segment is not applicable.

17. **In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.**

Please refer to paragraph 8.

18. **A breakdown of sales.**

	FY2017 S\$	FY2016 S\$	% increase/ (decrease)
(a) Sales reported for first half year	9,728,592	11,795,060	(17.5%)
(b) Operating profit after tax before deducting non-controlling interests reported for first half year	2,810,432	4,021,116	(30.1%)
(c) Sales reported for second half year	14,664,087	10,947,610	33.9%
(d) Operating profit after tax before deducting non-controlling interests reported for second half year	5,138,976	3,801,720	35.2%

19. **A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

	FY2017 (S\$'000)	FY2016 (S\$'000)
Ordinary	-	Not applicable ⁽¹⁾
Preference	-	-
Total	-	Not applicable ⁽¹⁾

⁽¹⁾ Not applicable as the Company was incorporated on 1 June 2017

20. **Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.**

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Mdm Cheo Bee Hwa	59	Mother of Mr Sam Lim and Ms Lim Lay Hoon	Kitchen Operations Executive Duties: Oversees the kitchen and restaurant operations of the seafood restaurant. Since: 1993	No change
Mdm Cheo Bee Yong	57	Aunt of Mr Sam Lim and Ms Lim Lay Hoon	Kitchen Operations Executive Duties: Oversees the kitchen and restaurant operations of the seafood restaurant. Since: 2009	No change
Mr Cheo Cheng San	52	Uncle of Mr Sam Lim and Ms Lim Lay Hoon	Chef Duties: Preparation of dishes of the seafood restaurant. Since: 2000	No change

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Mdm Lim Lay Tin	51	Aunt of Mr Sam Lim and Ms Lim Lay Hoon	Restaurant Captain Duties: Oversees the operations of the seafood restaurant. Since: 2000	No change

BY ORDER OF THE BOARD

Lim Yong Sim (Lin Rongsen)
CEO and Executive Chairman

28 December 2017